REQUEST FOR PROPOSAL (RFP)

RFP No. ASLM/LabCoP/Cons/03/05/2024

FOR CONSULTANCY FOR THE LABORATORY SYSTEMS STRENGTHENING COMMUNITY OF PRACTICE (LABCOP)

CLOSING DATE: 15 MARCH 2024

1.0 INTRODUCTION

The African Society for Laboratory Medicine (ASLM) is a Pan-African professional body, working to advocate for the critical role and needs of laboratory medicine and networks throughout Africa. For more information, please visit our website at https://aslm.org.

2.0 OBJECTIVE OF THE ASSIGNMENT | SCOPE OF WORK | EXPECTED DELIVERABLES

Background:

Medical laboratories play a pivotal role in global disease diagnosis, surveillance, outbreak investigation, initiation and monitoring of therapy, and research and development. However, medical laboratories in resource limited settings are struggling to meet the testing demands of rapidly growing health delivery services in the 21st century. The Laboratory Systems Strengthening Community of Practice (LabCoP) project is a learning network designed to link multidisciplinary teams (Laboratorians, clinicians, policy-makers, patients and communities) from 22 member countries to exchange knowledge experiences and best practices to strengthen laboratory systems, scale up viral load (VL) testing and promote the utilization of test results.

One of the critical barriers to achieving a functional laboratory system uncovered through various assessments is the inadequate comprehensive overview and management skills among laboratory Directorates to coordinate the national tiered laboratory networks. Often,

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laboratory Directors at the central level lack the knowledge in identifying resources and capacities across the network (including the private sector) and how they can be leveraged to strengthen the laboratory system’s various functions. This knowledge gap constitutes a barrier to optimal testing service delivery in both routine and emergencies. To address these gaps, ASLM would like to engage a competent consultant/s with relevant expertise to support the activities outlined in the scope of work below:

**Scope of work**

The consultant will:

- Review available documents/data from different countries and all relevant organizations (WHO, regional organizations, Africa CDC, etc.) and key stakeholders to identify roles and responsibilities in laboratory leadership and coordination.
- Develop a “Blueprint Operational Plan” to enhance laboratory leadership and coordination.
- Develop an operational blue print for strengthening laboratory systems and networks through National Laboratory Directorates in consultation with key stakeholders (WHO, CDC, FIND, CHAI, IDC, etc):
  - The blue print to include roles, responsibilities, budget in implementing system strengthening interventions
- Conduct a situational gap analysis (using proven methods) or based on findings from previous evaluations/assessments from LabNet assessment, viral load cascade self-assessment, Test integration and LabMap data and produce a report on Status of laboratory leadership and coordination in the Africa region
- Support contextualization and customization of the “Blueprint Operational Plan” to enhance laboratory leadership and coordination in specific beneficiary countries.

**Deliverables:**

- A “Blue print Operational plan” to enhance laboratory leadership and coordination.
- A gap analysis report on laboratory leadership and coordination including policy topics, objectives, and strategies.
INITIAL TERM AND OPTIONAL PERIODS:

The initial term (or period of performance) of the service shall be from the 19th March 2024 to the 18 February 2025 (12 months).

ASLM may exercise its right to extend the contract subject to the performance of the consultant and availability of funding.

3.0 MANDATORY REQUIREMENTS

- Company profile with Certificate of Incorporation, Tax Clearance and all other applicable licenses, permit, authorizations, affiliations and certifications required per applicable laws and regulations. The company profile should provide additional information such as Registration name and trading name if applicable, physical address, telephone, contact person, period in business, key personnel/management and line of business.
- Individual consultants can also participate, and the above requirements may not be applicable but should conform to in-country tax requirements.
**4.0 EVALUATION CRITERIA AND SUBMISSION REQUIREMENTS**

ASLM will accept proposals from bidders that provide Best Value and satisfy the requirements stipulated in the solicitation. All submissions/proposals will be evaluated against the set Evaluation Criteria provided below. Each proposal should contain the items listed in the Submission Requirements column in the following table.

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<tr>
<th>Evaluation Criteria</th>
<th>Submission Requirements</th>
<th>Weight</th>
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| 1. Qualifications, Experience, Competencies & language requirements | • Advance degree (PhD, MD or equivalent) in Public Health, clinical laboratory science, pathology, molecular biology  
• At least 7-years’ experience, at coordination level, supporting laboratory networks and system strengthening in Sub-Saharan Africa  
• Advanced and up to date knowledge on latest global and country level norms and standards, regulations, governance (strategic and operational level), etc. on laboratory networks and supportive systems  
• Prior extensive project implementation experience across multiple countries  
• Demonstrated capacity to engage at high level with MoH stakeholders and prior experience of MoH governance and processes  
• Awareness of intersectoral mechanisms required to deliver against the targets of Universal health coverage and international health regulations  
• Strong track record in capacity building initiatives including developing of assessment tools, scorecards, etc.  
• Excellent proficiency in the English language. Knowledge of French or Portuguese an added advantage | 70%    |
| 2. Price                                                  | Provide the consultancy fees                                                            | 30%    |
| **Total**                                                 |                                                                                         | 100%   |

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5.0 CONTRACT TYPE

For this procurement, ASLM will issue out a Firm Fixed Price Contract on its terms and conditions indicating the service provider’s quoted firm fixed price, scope of work, deliverables, timelines duration of contract and other instructions.

6.0 SUBMISSION REQUIREMENTS

Completed proposals must be addressed to the Procurement Committee and send electronically on or before the closing date and time to rfpsubmission@aslm.org ONLY.

7.0 PROPOSED TIMELINES

<table>
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<tr>
<th>Date</th>
<th>Activity</th>
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<tr>
<td>5 March 2024</td>
<td>Release of RFP and publicly posted on ASLM website:</td>
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<tr>
<td>11 March 2024</td>
<td>Deadline for submission of inquiries related to this RFP directed to Email to: <a href="mailto:JShonhe@aslm.org">JShonhe@aslm.org</a> ; <a href="mailto:Cotieno@aslm.org">Cotieno@aslm.org</a> and all questions must clearly identified with the solicitation #</td>
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<td>Indicate the RFP number indicated at the top of this RFP (i.e. RFQ #) in your proposals.</td>
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<tr>
<td>12 March 2024</td>
<td>Response to all inquiries released and posted publicly on ASLM website</td>
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<tr>
<td>15 March 2024</td>
<td>Deadline for Proposal submission.</td>
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<tr>
<td>18 March 2024</td>
<td>Final decision announced and Bidders receive feedback</td>
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While ASLM is desirous of maintaining the proposed timelines, delays necessitated by unforeseen circumstances.

8.0 ASLM TERMS AND CONDITIONS

The following are the terms and conditions of ASLM and any exceptions to these should be noted in writing at submission:

8.1. This RFP is not an offer to enter into agreement with any party, but rather a request to receive proposals from companies interested in providing the goods or services outlined in this RFP.

8.2. The specifications prescribed are not in any way limited to any specific tenderer as they are based on generally achievable requirements and thus, participation in this solicitation is open to all legal vendors that are registered and comply with the laws of doing business in the applicable country(ies) where services will be rendered. The necessary legal, commercial, technical and financial requirements should be satisfied.

8.3. ASLM does not bind itself to accept the lowest tender price and reserves the right to reject all submissions, in whole or in part, enter into negotiations with any party, and/or award multiple contracts.

8.4. ASLM reserves the right (but is not under obligation to do so) to enter into discussions with one or more respondents in order to obtain clarifications or additional details, to suggest service delivery refinements in the proposal or other aspects of the proposal, or to negotiate the cost quotation.

8.5. All quotations MUST be typed, on company official letterhead with full contact details including physical address, contact phone, email. Submissions MUST be received on or before the closing date and time and all bids received after the closing date and time may not be considered.

8.6. ASLM shall NOT be responsible for any costs involved in the preparation and submission of bids or proposals. All costs to be borne by the bidder and this is irrespective of the outcome.

8.7. Bid validity of quotation/proposals shall be 90 days.

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8.8. Unless otherwise specified in the final contract, full payment will be made by ASLM to the Vendor within 30 days of receipt of invoice from the Vendor and either delivery of goods or completion of required deliverable.

8.9 ASLM provides an equal opportunity for any vendor/supplier to participate irrespective of race, colour, religion, sex, or national origin and will receive equal treatment.

8.10. By participating, preparation and submitting this quotation or proposal, you represent that none from your organization has any conflict of interests.

8.11. To the maximum extent practical and possible, ASLM will strive to ensure that the finances provided in this procurement do not support organisations, companies and individuals associated with acts of terrorism, prostitution and drug trafficking.

8.12. ASLM reserves the right to delay, amend, reissue, or cancel all or part of this RFP at any time but feedback will be provided to the vendors who participated. Additionally, ASLM will be under no obligation to reveal, or discuss with any bidder how a quotation/proposal was assessed, or to provide any other information relative to the selection process. Respondents whose quotations are not selected will be notified in writing and shall have no claim whatsoever for any kind of compensation.

8.13. ASLM reserves the right to waive or permit cure of non-material variances in the bid proposal if, in the judgment of ASLM, it is in ASLM’s best interest to do so. Non-material variances include minor informalities that do not affect responsiveness; that are merely a matter of form or format; that do not change the relative standing or otherwise prejudice other vendors; that do not change the meaning or scope of the RFP; or that do not reflect a material change in the services. In the event ASLM waives or permits cure of nonmaterial variances, such waiver or cure will not modify the RFP requirements or excuse the vendor from full compliance with RFP specifications or other contract requirements if the vendor is awarded the contract. The determination of materiality is in the sole discretion of ASLM.

8.14. Failure to provide any of the above specifications and requirements may be considered non-responsive and disqualify the bidder from final selection.

8.15. ASLM ETHICAL STATEMENT: As part of its commitment to engrain a culture of honesty and integrity in all its business processes, unethical conduct such as undisclosed conflict of interests, bribes and kick-backs and other corrupt activities are strictly prohibited and denounced. No employees at ASLM are allowed to use their position to pursue personal and unethical gain. In the same vein, bidders or potential suppliers and contractors are proscribed from offering bribes aimed at influencing the process and the outcome(s). ASLM implore vendors to embrace this culture in their interactions with us. Violation of this ethical principle and requirement will result in the supplier or service provider disqualified and ASLM will not solicit or accept bids in the future from the same. Should you experience or suspect unethical behaviour by an ASLM employee, please reach out to via email: ASLM@tips-offs.com or through the website: http://www.tip-offs.com/

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