



**RFP ASLM/QWARS/ 05/03/21**

**Request for Proposal (RFP)  
For Procurement of Bacteriology Pathogen Identification Antibiotic  
Susceptibility Testing Laboratory Supplies**

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**Introduction:**

The African Society for Laboratory Medicine (ASLM) is a Pan-African professional body, working to advocate for the critical role and needs of laboratory medicine and networks throughout Africa. Medical laboratories play a pivotal role in global disease diagnosis, surveillance, outbreak investigation, initiation and monitoring of therapy, as well as research and development.

In collaboration with the Fleming Fund Regional Grant, ASLM is leading a Consortium to improve AMR workforce in Africa. The Qualifying the Workforce for AMR Surveillance in Africa and Asia (QWArS) project is focused on the development of a workforce of Microbiologists and Epidemiologists from the human and animal health sectors to enhance capacity for AMR surveillance in each of the 14 participating African countries. ASLM would like to procure bacteriology pathogen identification and AST reagents to support training of microbiologists.

**RFP Objective:**

The African Society for Laboratory Medicine (ASLM) is soliciting supplier(s) - manufacturers, Agents, or vendors - to submit a proposal for the timely and efficient delivery of the items in the product list (attached as APPENDIX II to this RFP) to Addis Ababa, Ethiopia.

**Scope of Work: For this Requests for Proposal (RFP),** the requirements for the supplier(s) is to provide reagents and consumables used in the bacteriology laboratory setting for pathogen identification and AST of the following GLASS pathogens: Escherichia coli, Neisseria gonorrhoeae, Staphylococcus aureus, and Streptococcus pneumonia. The supplier will provide all procurement and resources necessary including but not limited to:

- Provide quotes for the requested items and supplies including delivery dates, methods of shipment (air and/or ocean), freight and handling fees;
- Deliver the requested items as per the tender requirements;
- Deliver supplies with the Certificate from the Manufacturer Warranty and the original Country of Origin Certificate;
- All items should be supplied with at least one year of full warranty and expiry date of more than one year.

**5 Application comments**

Final selection of the supplier(s) will be based on technical, cost and other considerations as deemed necessary by the scope of work. ASLM shall enter into a contract with the selected supplier(s). Duration of contracts shall be up to June 15<sup>th</sup>, 2021. The review shall include checking deliverables in relation to the scope of work and feedback from target country on performance of the contractor(s). Where the supplier(s) fails to meet the contract requirements, ASLM shall communicate formally of its decision.

**6. Instructions for submitting proposals**

- A. The format of the submission, in response to this RFP, must include, but not limited, to the following:
- i. Background on the organization where the organization is affiliated/has partnerships with other institutions, a description of how this will result in effective implementation of the proposed areas of work should be included.
  - ii. How the Respondent proposes to deliver the requested items.

- B. Completed proposals shall consist of typewritten pages utilizing 12" font typing. A maximum of 3 pages for the proposal is allowed.
- C. The authorized individual representing the **Respondent** will sign and date the proposal cover sheet. The signatory agent's printed name, title, name of the organization, address, phone and fax numbers and email address must be provided. Failure to provide a signed copy of the affirmation statement below will be cause for the proposal not to be considered.

*I affirm that the information within this proposal, to the best of my knowledge, is true and accurate. Further, I am duly authorized to sign and submit this proposal on behalf of this agency. I fully affirm and understand that failure to meet the requirements of this proposal at the submitted price may result in my organization's contract being terminated.*

- D. Include a certificate from FDA and/WHO for the approval or endorsement of the items to be used in a diagnostic laboratory.

Send your completed application by email to

[atraore@aslm.org](mailto:atraore@aslm.org), and Copy [rfpsubmission@aslm.org](mailto:rfpsubmission@aslm.org) by **May 8<sup>th</sup>, 2021 (11:59 pm EAT)**.

**Point of contact**

Direct any written questions or request for information about this RFP to:

**Aliou Moctar Traore M.Sc**  
**GHSA Procurement and Contracts Coordinator**  
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**African Society for Laboratory Medicine-ASLM**  
[www.ASLM.org](http://www.ASLM.org)

**[www.ASLM.org](http://www.ASLM.org) African Society for Laboratory Medicine (ASLM)**

**7. Evaluation and Award Process**

A team of ASLM staff and outside experts will evaluate the applications based on preset standards relevant to the specific RFP objectives. An evaluation matrix with assigned weighted numerical values will be used to rate each applicant. The following represents some, not all, of the criteria that will be used to the assessed feasibility of each Respondent.

1. Does the organization / individual have the right skill set and expertise to accomplish the required assignments?
2. Did the Respondent demonstrate knowledge of ASLM's project needs and objectives?

ASLM reserves the right (but is not under obligation to do so) to enter into discussions with one or more Respondents in order to obtain clarifications or additional details, to suggest service delivery refinements in the proposal or other aspects of the proposal, or to negotiate the cost proposal. Formal notification to award the contract and the actual execution of the contract are subject to receipt of funds from the US Centers for Disease Control and Prevention.

Each Respondent submitting a proposal will be notified in writing or via e-mail of ASLM's decision concerning their proposal. Should your organization be recommended for acceptance, the contract shall be effective on the contract execution date and shall run until June 15<sup>th</sup>, 2021. All work must be scheduled and completed within the contract period timeframe. Any modifications or extensions must be negotiated in advance, and submitted to ASLM for review and approval. The selected Respondent's proposal, and any subsequent material submitted in response to requests for additional information, will become the basis of contractual agreements with said Respondent.

#### **8. Contractual Terms and Conditions**

Responses must be in accordance with the guidelines as specified in this RFP. This RFP does not commit ASLM to accept any proposals submitted, nor is ASLM responsible for any costs incurred in the preparation of responses to this RFP. All materials submitted in response to this RFP or developed during the life of the contract will become the property of ASLM. The detailed itemized budget must be submitted in US dollars and will be evaluated in terms of best value to ASLM.

ASLM reserves the right to delay, amend, reissue or cancel all or part of this RFP at any time without prior notice. ASLM discourages ex parte communication with any Board Member, the public and/or staff member after the deadline for the receipt of proposals. ASLM will be under no obligation to reveal, or discuss with any Respondent on how a proposal was assessed, or to provide any other information relative to the selection process. Respondents whose proposals are not selected will be notified in writing and shall have no claim whatsoever for any kind of compensation.

## Appendix I

### General conditions

#### **WARRANTY**

- The supplier warrants that the items provided by the supplier will be free from defects.
- If not mentioned elsewhere in the PO or the SA, the warranty for any delivered items will not be less than one year from the date of accepting the delivered items. Supplier has to submit a warranty certificate with the invoice and a copy of it to the HAAD's procurement section.

#### **PAYMENT**

- The Purchase Order number must be quoted on all the documents and copy of the Purchase Order and Original Delivery Note should be attached with the invoice.
- The authority will make payment no later than 30 days from the date of receiving invoice.
- All original invoices must be submitted to the Manager of the Finance Department at ASLM.

## QWArS Bacteriology Training F

### Product

#### CULTURE MEDIA AND REAGENTS

Blood Agar Base

MacConkey Agar Base

XLD Agar Base

CLED Agar Base

Nutrient Agar

Mueller Hinton

Alkaline peptone water

Selenite Broth

Dnase medium

Bile Esculin agar

Plain Peptone water

Nalidixic acid agar

Saline suspension

Urea agar base

Simmons Citrate Agar

TSI Medium

SIM (Sulfide, Indole Motility) Medium

Blood Culture Bottles

Blood Culture Bottles

#### IDENTIFICATION REAGENTS

API 20E Galleries

API 20NE Galleries

Latex Streptococcus

Rabbit Plasma

Gram Stain Kit

Methylene Blue Solution

Catalase reagent Droppers

Indole reagent Droppers

Oxidase reagent Droppers

Coagulase reagent Droppers

40% sterile Urea solution

#### ANTIBIOTICS

Penicillin G (10 Units)



Amoxicillin (10ug)
Amoxillin + clavulanic acid (30ug)
Ticarcillin + clavulanic acid (75/10ug)
Piperacillin (100 ug)
Piperacillin + tazobactam (100/10ug)
Ampicillin + sulbactam (10/10ug)
Ampicillin (10ug)
Aztreonam (30ug)
Cefoxitin (30 ug)
Ceftriaxone (30ug)
Ceftazidime (30ug)
Cefepime (30ug)
Imipenem (10 ug)
Amikacin (30ug)
Gentamicin (10µg)
Kanamycin (30 ug)
Streptomycin 100 (ug)
Erythromycin (15ug)
Clindamycin (2ug)
Vancomycin (30ug)
Rifampicin (5ug)
Ciprofloxacin (5ug)
Nalidixic Acid (30 ug)
Nitrofurantoin (300ug)
Fosfomycin (200ug)
Chloramphenicol (30ug)
Trimethoprine-Sulfamethoxazole (1.25+23.75 µg)
Oxacillin (5 µg)
Metronidazole (4 µg)
<b>CONSUMABLES</b>
1 µl Uncalibrated sterile inoculators
10 µl Uncalibrated sterile inoculators
Sterile Petri dishes Ø = 90 mm
Sterile cotton swabs - Unit package
Pipette tips 0- 20 µl
Pipette tips 100- 1000 µl
Pipette tips 0,5-250 µl
Immersion oil
Latex gloves size l <b>powder free</b>

Latex gloves size m <b>powder free</b>
Latex gloves size s <b>powder free</b>
22x22 mm cover slips
24x60 mm cover slips
<b>Pre-cleaned</b> Microscope Slides
Pyrex test tubes (diam. = 18 mm)
Pyrex glass haemolysis tubes
15 ml Conical tubes
50 ml Conical sterile tubes
Anaerobic sachets

<b>Requirements</b>	
<b>Specification</b>	<b>Recommended Quantity</b>
<b>GENTS</b>	
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
1bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
500g bottle	1
Adult Plus aerobic	50
Peds Plus aerobic	50
Identification of Gram (-) bacilli in 18-24 hours. Ref. 20 100 (25 galleries)	1
Identification of Gram (-) Non-Enterobacteriaceae bacilli in 24-48 hours. Ref. 20 050 - 25 galleries + med	1
50 tests	1
Box of 20	1
Box of 4 bottles	1
500 ML bottle	1
Box of 50	1
Box of 50	1
Box of 50	1
Box of 50	1
5 ml Vial	10
4 Boxes of 50 discs	1

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4 Boxes of 50 discs	1
4 Boxes of 50 discs	1
4 Boxes of 50 discs	1
4 Boxes of 50 discs	1
Pack of 10	1 box (4 x 500/box)
Pack of 10	1 box (4 x 500/box)
Box of 500	1 boxes
Box of 1000	1
Unit	2
B/96 UNITS	2
B/96UNITS	2
Flacon 500 ml	1
Box of 100	1

